

Decision Record



**POLICE & CRIME
COMMISSIONER**
for Leicester,
Leicestershire & Rutland
Your Communities - Your Commissioner

Date of Decision: 26/11/2025

Lead Officer: Shivam Vadher

Decision Record URN: EXE0020-25

Title: CONT0479 SailPoint Renewal

Decision summary:

The current agreement with Softcat Plc is due to expire 26th December 2025. Bluelight Commercial, SailPoint and Softcat Plc have entered into a Memorandum of Understanding (MOU) to continue the SailPoint services provided to UK Police Forces.

The Force has been in contractual agreement with Softcat Plc for the provision of SailPoint since 2020. The Force intends to utilise the MOU and renew SailPoint Services for a further 3-year period.

The award has been approved by Assistant Chief Officer – Finance and we are asking the Police Commissioner to sign the Decision Record.

Decision Sought:

To be completed by Lead Officer

Procurement are requesting that the Police Commissioner signs the SailPoint renewal Call off Contract and Decision Record. The contract period is fixed 36 months from 27th December 2025 – 26th September 2028 with no options to extend, this is to align with the MOU dates. The overall contract value is at £237,168.00 excluding VAT.

Supporting information

1) Background information

The Force intends on utilising the MOU to renew SailPoint services. Softcat Plc are the appointed national SailPoint partner, this means SailPoint is only available via Softcat Plc. The MOU is based on HealthTrust Europe COMIT3 framework terms, the agreement provides aggressively discounted pricing for the platform and related services.



SailPoint provides access to an Identity Access Management Solution System (IAM) which is a framework of policies and technology that authenticates and authorises access to systems and cloud platforms to combat cybercriminals.

SailPoint have updated their licensing model. The agreement will now also provide access to Identity Security Cloud Business (ISCB) as standard, and therefore no requirement to purchase singular or additional modules.

Identity Security Cloud Business will allow the Force to replace time-consuming identity tasks, ineffective access reviews, and passive access controls with proactive, intelligent, and automated identity security to safeguard from costly, reputation damaging security breaches. By adopting ISCB the Force shall get access to a range of functionality including:

- Access Requests and Approvals
- Automated Provisioning
- Access Certifications
- Separation of Duties
- SaaS Workflows

A change in system would lead to significant costs and disruptions, this is due to the cost of retraining staff, mobilisation and embedding and testing the new system. Additionally, the Force will not have access to the same system which various UK Police Force utilise.

2) Detail of additional information attached.

Please see attached approved recommendation.

3) Expected benefits.

We expect Softcat Plc to continue to provide SailPoint, which provides support in preventing cyber attacks.

4) Impact of not approving the application

There are numerous implications of not having the SailPoint which would impact operational effectiveness, legal compliance and public safety.

Without SailPoint, the organisation would face significant risks, including:

- **Increased security vulnerabilities** due to lack of centralised identity governance, leading to unauthorised access and potential data breaches.
- **Operational inefficiencies** caused by manual user provisioning and de-provisioning, resulting in delays and higher administrative costs.
- **Reduced auditability and accountability**, making it difficult to track access rights and enforce least-privilege principles.
- **Potential impact on public safety**, as failure to manage access for critical systems could compromise emergency response or law enforcement operations.

5) Business Continuity

If Softcat Plc and SailPoint experienced catastrophic supplier failure, there would be a nationwide impact on UK Police Forces. The Force would need to work with Bluelight Commercial and collaborate with other Police Forces to implement an alternative solution which meets legal and Force requirements.

6) Financial implications (including any cost savings)

[REDACTED]

7) Consultations (Details of any consultations that have been carried out or reason as to why no consultations has taken place):

No consultation required as Bluelight Commercial have completed required due diligence.

8) Collaboration (is there an opportunity to collaborate with partners)_

Not Applicable

9) Equality, Diversity & Human Rights implications

Not Applicable

10) Legal comments

Not Applicable

11) Publication

To be completed

It is appropriate to publish this record of decision made by the Police and Crime Police and Crime Commissioner: **Yes**

It is appropriate to publish the contents of the supporting papers: **No**

It is appropriate to publish details of the decision by the Police and Crime Police and Crime Commissioner for Leicestershire: **Yes**

Reasons for any non-Publication (referencing appropriate legislation):

Redact financial implications section.

Information in this form is subject to the Freedom of Information Act 2000 (FOI Act) and other legislation. Unless the information provided is covered by an exemption and stated to be either confidential or partly confidential, the information contained in the form will be published on the OPCC website.

**Chief Finance Officer:
Comments: Approved**

I have been consulted about the proposal and confirm that financial advice has been taken into account in the preparation of this report and assurances sought have been outlined within the report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Police and Crime Commissioner for Leicester, Leicestershire and Rutland.

Signature:

Name:

Date:

**Chief Executive and Monitoring Officer:
Comments: Approved**

I have been consulted about the proposal and confirm that legal and equalities advice have been taken into account in the preparation of this report and assurances sought have been outlined in this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Police and Crime Commissioner for Leicester, Leicestershire and Rutland.

Signature:

Name:

Date:

Police and Crime Police and Crime Commissioner for Leicestershire:

Having received the advice set out above and reviewed relevant documentation my decision in regard of this matter is:

I confirm that my register of interests' declaration is up to date and that none of my interests preclude me from making this decision.

Signature:

Date:

Name of Police and Crime Commissioner:

Date: